

ABI AWARD TESTIMONIALS

Winning the ABI's Zena Scott-Archer Investigator of the Year Award is among the greatest accolades a professional investigator can achieve. As well as a personal sense of achievement, the award will bring recognition, reputation and, of course, better business. A selection of past winners have kindly shared their own experience.

There is some fantastic work carried out by ABI members and The Association is keen to reward that and spotlight the achievements of those that demonstrate their skills, professionalism, zeal and tenacity in the course of their work.

Don't let modesty forbid – The Association wants to hear from its members about their achievements. Nomination forms can be found [here](#).

[Tony Imossi](#) 1999



“Being the 1999 winner of such a prestigious accolade as the Association of British Investigators, Investigator of the Year award had a significant positive impact on my business for many years.

The first noticeable effect was an enhanced reputation. I did not expect it at the time but soon became aware that winning the award accelerated my personal professional reputation and credibility within the industry. It also enhanced my clients' trust and confidence. The recognition certainly gave my agency the competitive edge particularly when tendering for the long-term projects not based solely on the lowest quote.

Of course, the award gave the agency increased visibility. Whilst I did not seek it out, when interviewed generally by the media, the award garnered significant attention and publicity for my business.

The award tends to have a lasting impact on one's professional reputation. Even this many years after winning the award, it still holds value and differentiates my agency from competitors, something that is far more easily recognisable by the marketing power of the internet. “

Nigel Brown 2008 & 2019



"Many of you know me, or have previously worked with me, but my name is Nigel Brown. I am a former decorated Metropolitan police officer, fully-fledged member of the ABI who has had the great honour of winning ABI Investigator of the Year twice, the last occasion was 2018, which was a profoundly humbling acknowledgment by my peers and one which I truly respect and value beyond words.

Since having been put forward by my colleagues for this esteemed award my industry-wide recognition and profile has no doubt been immeasurably advanced. Today I am a globally recognised consultant and now multi award-winning forensic investigator, subject matter expert and speaker on corporate risk and crisis management. I have held senior roles at some of the world's leading security and risk mitigation agencies and have a proven track record of supporting and resolving crisis situations for numerous Fortune 500 and FTSE 100 corporations.

I currently serve as CEO of Lancelot Central Limited and am the Head of International Risk for TNF, an international investment firm headquartered in Geneva, Switzerland, with an office in the Dubai International Financial Centre (DIFC).

Suffice it to say, my allegiance to the ABI has been truly foundational. I have been a member since 2002 whilst competing for some of the largest investigation projects globally.

Juxtaposed with some of my larger corporate competitors, who didn't align themselves with national associations, I recognised immediately the advantage of being an agile specialist with strong roots in compliance and transparency.

Indeed, from the beginning of my career I totally aligned myself with the ABI and the following three main principles have always been my bedrock: compliance, competence, and professionalism, as well as cost effectiveness! Above all however, I have always placed understanding my clients' objectives as paramount.

The ABI has continuously stood head and shoulders above all other associations when it comes to these core principles which appeals to my clients for whom integrity, discretion and the highest standards of professionalism are key.

As an ABI award winner therefore, I am conscious that I carry the flag of the organisation, representing it in every facet of what I do professionally. This standard has always encouraged me to strive for the highest benchmarks in how I conduct my investigations and who I pick as my team, which no doubt has positively impacted my outcomes.

I have led some of the largest and often highly publicised cases in the world, when my team and I were working in support of some of the best legal minds on the planet for a wide range of discreet clients.

No matter what cases I embarked upon, at the outset each client has always been interested in the awards I have been given. Part of the vetting process and due diligence that they carry out on me is validated by these awards, most notably my ABI award. What is more, when talking to clients I explain why I am so proud of my membership of the ABI and its acknowledgement. Marketing collateral may open the door to interesting cases, but respect is earned from the client once they see that you have been nominated and indeed awarded 'The Investigator of the Year' from such a respected organisation.

Hence, my ethics and qualities align with those of the ABI, whose membership stand together as the oldest association and most prestigious of its type in the world. Our membership supports each other as a network, sharing ideas, skills, training, and clients. When the task is multi-faceted, we reach out to one another for subject matter expertise. This is a legacy that each one of us can be proud of.

The benefit of having been endorsed by this treasured organisation is not just measured in financial terms. As an investigator who has been acknowledged by the membership, I feel a duty to uphold our legacy, to contribute towards this organisation I am so proud of and to strive always for the highest standards. Clients and Industry observers can see this devotion emanate through every case that I undertake.

This award represents immeasurably more than any other in my career as it was from my colleagues, who are each one of them respected experts in their field, in recognition of me doing what I love.

To have gained the professional respect of your peers in unparalleled, it is the crowning achievement of my career, one that has been a truly exciting and fulfilling journey. When I was personally invited to meet the Preident of a large European country to discuss corruption and potential solutions, he asked me about the ABI awards. The awards speak for themselves, they independently carry huge respect and integrity. Those of us we who seek truth for others, have a responsibility to carry them in equal measure.

There is no accolade higher than this in an investigator's career. One that speaks volumes and goes before me into each meeting, a badge of honour of the highest status".

Vince Butler 2016 and 2017



“I had the honour of winning the IoY in 2016 after being encouraged by a couple of peers (long standing ABI members) who both prepared testimonials commending the work I had done on the case in question. Winning the award immediately enhanced my reputation within the criminal defence sector but also further established my business as a respected organisation in the industry and opened doors to recommendations by solicitors and barristers for their cases and therefore significant increases in work volumes and revenue.

Encouraged by the success and the adulation winning in 2016 gave me and my business and proudly displaying the ZSA award (trophy) in my office, I submitted another case for the awards in 2017 which was selected again as the winner. Another very proud time for me as an investigator and member of the ABI. The trophy was back in my office for another year and the winning two years on the bounce opened the flood gates of positive exposure on social media and visibility amongst our clients.”

Jen Jarvie 2022



“The award changed the direction of my business, specifically as a result of winning; I have gained a business partner with over 30 years of major crime experience. Being recognised that at that moment in time, you are the top of your game, only built confidence in the brand, the company and the clients. Jaz Khan saw this and Jarvie Khan Investigations was launched.

This has led to a tenfold increase in clients and profitability through a professional accolade from the ABI. The Investigator of the Year award has reassured clients of the quality standard expected of the ABI and has in no uncertain terms increased the profile of the business. Even over a year after the award, I am still receiving referrals based on clients who have looked it up.

Winning the award has promoted better links with law enforcement, and whilst we wait for licensing can only endorse the professionalism of the ABI and its members.

This has snowballed to numerous BBC interviews, ITV news, documentary requests and newspaper articles, which continue to promote Jarvie Khan Investigations on an international and national basis.

I cannot thank the ABI enough.”